

---

**Clémence Bradley**  
Stone Mountain, GA

323-481-0197

[teamhempower@gmail.com](mailto:teamhempower@gmail.com)

[clemence.primemybody.com](http://clemence.primemybody.com)

**Dear Thele,**

I wanted to take a moment to share how grateful I am for having you as our insurance agent.

My husband is always looking for the best deals for home service providers. Until we moved to Georgia 5 years ago, we had only a car and renters insurance. We stayed with an insurance online as they seemed to be the cheapest at the time.

About two years ago, I met you at our Gwinnett-Tucker Toastmasters club. When you learned about my business, you invited me right away to network at different events. At the time, you were part of Leadership DeKalb. It would be a challenge to count how many networking events you've attended or organized since then. You even have shares in the coolest pizzeria in Stone Mountain Village and organize fundraiser tennis tournaments for all ages. This shows your full involvement in our community and how well you know it.

As for the service you provide, we've switched our car and home insurance to you with American Family Insurance around the same time we've met. You came to visit our house taking your time going through and around it and then, you explained to us what would be the best coverage for our needs, taking the time to answer all our questions. Because we're first time home owners, there were a lot of questions!

You helped us find the best coverage for the car and our home. Though the online insurance we were using said they had the best deals, you provided us the coverage we needed which was less expensive.

One of the most important advantages to having you as our insurance agent is the confidence that everytime I call your office I'll get someone on the phone right away. I feel taken care of and very confident I will have someone to talk to the minute I'll have an unforeseen event at home or with my car, or the moment I'll have questions about my coverage. Also, the turn around to a question that needs a bit of research is always very quick. When we added our second car, the process went like a breeze.

**Your customer doesn't care how much you know until they know how much you care.**

This quote by Damon Richard is the best representation to me of how you conduct your business. It makes it very easy to refer your agency to my clients, neighbors and friends.

Sincerely,

**Clémence Bradley**

